

## 2016 - Problem set 2 - Community Enforcement

**Social Norms and Community Enforcement.** Kandori, Review of Economic Studies, 1992

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**Introduction** We study how communities can enforce cooperative behaviors that are not incentive compatible in a static context (not static Nash). You can think of enforcing the cooperative outcome of the Prisoner Dilemma when  $N$  players of a community repeatedly play the 2-player game matched in pairs every period. But the pairs are formed each period according to a matching rule, and there is incomplete information with respect to the past behavior of current partners. In this context, how to enforce cooperation?

We wish to prove here Theorem 2 of Kandori 1992 that are the basis for community enforcement when the community is endowed with what is called "local information processing". We will see deterministic local information processing.

### The Set-up

**Set of Players**  $N = \{1, 2, \dots, 2n\}$ . It is partitioned in  $N_1 = \{1, \dots, n\}$  and  $N_2 = \{n+1, \dots, 2n\}$ . Each player plays a stage game each period and each player's total payoff is the expected sum of his stage payoffs discounted by  $\delta \in (0, 1)$ .

**Matching Process** :  $\mu(i, t) \equiv$  player's  $i$  match at time  $t$

In each stage, each type-1 player is matched with a type-2 player according to the matching rule  $\mu(\cdot, \cdot)$  and they play a 2-player stage game. We impose no structure on the matching rule (can be endogenous, history-dependent...)

**Stage Game Payoffs** Let  $A_i$  the finite action set of type  $i$ . Payoff function of the stage game:

$$g : A \rightarrow \mathbb{R}^2, \text{ with } A \equiv A_1 \times A_2$$

**Minimax Payoffs** We define the Minimax Payoffs in the following way: The Minimax point  $M^1 \in A \equiv A_1 \times A_2$  for type-1 players is defined:

$$M_2^1 \in \operatorname{argmin}_{a_2 \in A_2} \left[ \max_{a_1 \in A_1} g_1(a_1, a_2) \right]$$

$$M_1^1 \in \operatorname{argmax}_{a_1 \in A_1} [g_1(a_1, M_2^1)]$$

It means: player 2 wants to minimize the payoff of player 1, but knows that, whatever he does, player 1 will maximize, given the action chosen by player 2. Taking this into account, player 2 chooses the action that will minimize player 1's payoff, regardless of the impact on his own payoffs (it can hurt him too). Consequently, player 1 maximizes, given player 2's action.

- Mutual minimaxing point:  $(M_1^2, M_2^1) \equiv m \equiv (m_1, m_2)$ . So here, nobody is best-responding, they mutually minimize each other.
- Normalization:  $g_1(M_1) = g_2(M_2) = 0$

**Set of Payoffs**

$$V \equiv \{v \in \operatorname{cog}(A) | v \gg 0\}$$

( $\operatorname{cog}(A)$  is the convex hull of  $g(A)$ ).

## Information Structure (Section 5 of the paper)

**Definition 1** A matching game with local information processing has the following information structure.

1. A state  $z_i(t) \in Z_k$  is assigned to player  $i \in N_k$  ( $k = 1, 2$ ) at  $t$ .
2. When player  $i$  and  $j$  meet at time  $t$  and take actions  $(a_i(t), a_j(t))$ , their next states are determined by

$$(z_i(t+1), z_j(t+1)) = \tau(z_i(t), z_j(t), a_i(t), a_j(t))$$

3. At  $t$ ,  $i$  can observe at least  $(z_i(t), z_{\mu(i,t)}(t))$  before choosing his action.

## Equilibrium Concept: Sequential Equilibrium (*Kreps & Wilson 1982*)

Let  $\mathcal{H}^{t-1}$  the set of all possible histories of play up to  $t-1$ . We are in a game of incomplete information, therefore players don't observe the full past history and they each observe different actions: they have private information. Let  $\mathcal{H}^{i,t-1}$  the set of all possible histories of play up to  $t-1$  in the information set of player  $i$ .

A *belief assesment* is a sequence  $\mu = (\mu_{i,t})_{t \geq 1, i \in N}$  with  $\mu_{i,t} : \mathcal{H}^{i,t} \rightarrow \Delta(\mathcal{H}^t)$ , that is, given the private history  $h_i$  of player  $i$ ,  $\mu_{i,t}(h_i)$  is the probability distribution representing the belief that player  $i$  holds on the full history.

A (*pure*) *strategy* for player  $i$  is:

$$\sigma_i : \cup_{t \geq 0} \mathcal{H}^{i,t} \rightarrow \mathcal{A}_i$$

(Here I refer to the generic action set of a player  $i$ ,  $\mathcal{A}_i$ . In our game, the action set is the same for all the players of a same type). That is, at each possible history of  $i$ 's private information set, we have to define an action, be it a history on or off the equilibrium path.

A *Sequential Equilibrium* of the repeated game is a pair  $(\sigma, \mu)$  where  $\sigma$  is a strategy profile ( $\sigma = \times_{i \in I} \sigma_i$ ) and  $\mu$  is a belief assesment such that: 1) for each player  $i$  and each history  $h_i \in \cup_{t \geq 0} \mathcal{H}^{i,t}$ ,  $\sigma_i$  is a best reply in the continuation game, given the strategies of the other players and the belief that player  $i$  holds regarding the past; 2) the beliefs must be **consistent** "in the sense of Kreps-Wilson" (I don't define it here because we will not need it and I refer you to the KW (82) paper for more details).

However, Kandori wants to find equilibria that have some "nice" properties, among which:

**Definition 2** A *sequential equilibrium* in a matching game with local information is **straightforward** if, given that all other players' choice of actions depends only on their and their partners' labels, a player best response also depends only on his and his partner's labels, even if he had more information than those:

$$a_i(t) = \sigma_i(z_i(t), z_{\mu(i,t)}(t)) \quad \forall i \in N$$

## Theorem 2

**Assumption 3**  $\exists r \in A$  such that:

$$g_1(m_1, r_2) > g_1(m) \geq g_1(r_1, m_2)$$

$$g_2(r_1, m_2) > g_2(m) \geq g_2(m_1, r_2)$$

**Theorem 4 (2)** *Under the previous assumption, every point  $v \in V$  is sustained by a **straight-forward** and **globally stable** equilibrium with local information processing, if  $\delta \in (\delta^*, 1)$  for some  $\delta^*$ , which is **independent of the matching rule and the population size**. Furthermore, only 3 actions are prescribed to each player.*

Let  $v \in V$ , and let  $a^*$  the action profile to achieve the payoff  $v$ .

**Candidate Equilibrium** We study the following candidate equilibrium.

**State Space** (that is, the set of possible labels for each type of player)

$$Z_1 = Z_2 = Z = \{0, 1, \dots, T\}$$

where 0 means "innocent" and any other label means "guilty".

**Individual Strategy** (symmetric within types  $k = 1, 2$ ). If two innocent players are matched, they choose the designated action  $a^*$ . If two guilty players meet, they mutually minimax each other. If an innocent player encounters a guilty player, the former minimaxes the latter but the latter chooses the "repenting" action  $r$  defined in (A1).

$$\forall z \in Z \times Z$$

$$\sigma(z) = \begin{cases} a^* & \text{if } z = (0, 0) \\ (m_1, r_2) & \text{if } z_1 = 0, z_2 \neq 0 \\ (r_1, m_2) & \text{if } z_1 \neq 0, z_2 = 0 \\ m & \text{if } z_1, z_2 \neq 0. \end{cases}$$

**State Transition** The state transition obeys a simple rule; any deviation starts a  $T$ -period punishment. For type 1 players:

$$\forall z \in Z \times Z, \forall a \in A$$

$$\tau_1(z, a) = \begin{cases} 0 & \text{if } z_1 = 0 \text{ and } a_1 = \sigma_1(z) \\ z_1 + 1 \pmod{T+1} & \text{if } z_1 \neq 0 \text{ and } a_1 = \sigma_1(z) \\ 1 & \text{if } a_1 \neq \sigma_1(z), \end{cases}$$

(symmetric for type-2 players).

Remember the definition of *sequential equilibrium*, we have to check that strategies are optimal  $\forall h^{i,t} \in \mathcal{H}^{i,t}, \forall t, \forall i$ .

**Incentives when type-1 is guilty** We start in period  $t, t = 1, 2, \dots$  from any possible history, where player  $i$  is guilty (that is  $z_i(t) > 0$ ).

**Question 1** Assume player  $i$  of type 1 has a guilty label. Given that we start from any  $h^{t-1} \in \mathcal{H}^{t-1}$  such that  $z_i(t) > 0$ , we cannot impose anything on the other players labels. Assuming that all the other players follow the equilibrium strategies, *can you tell what will be the share of guilty type 2 players at  $t + T$ ?*

Give a lower bound  $\underline{V}^g$  on player  $i$ 's continuation payoff as a function of  $v_1$  (the payoff that the candidate equilibrium aims at sustaining) and  $x(t)$  defined in the following way:

$$\forall t = 1, 2, \dots, \forall i = 1, 2, \dots, n$$

$$x(t) = \begin{cases} g_1(m) & \text{if } z_{\mu(i,t)}(t) \neq 0 \\ g_1(r_1, m_2) & \text{if } z_{\mu(i,t)}(t) = 0 \end{cases}$$

when he sticks to the equilibrium strategy.

**Question 2** Give an upper bound  $\bar{V}_D^g$  on player  $i$ 's continuation payoff as a function of  $v_1, g(\cdot), m, r$ , if player  $i$  deviates once from equilibrium play when guilty. (Remember the Principle of Dynamic Programming (Abreu 1988) that says that we only have to check one-shot deviations).

**Question 3** Write the Incentive Compatibility Constraint for the Guilty player

$$\underline{V}^g \geq \bar{V}_D^g \quad (IC^g)$$

(that is, the worst he can do by sticking to equilibrium play is better than the best he can do by deviating) and prove that a sufficient condition for  $(IC^g)$  to hold is:

$$(1 - \delta^T)g_1(r_1, m_2) + \delta^T v_1 \geq 0 \quad (*)$$

**Incentives when type-1 is innocent** We start in period  $t$ ,  $t = 1, 2, \dots$  from any possible history where player  $i$  is innocent (that is  $z_i(t) = 0$ ).

**Question 4**

Give a lower bound  $\underline{V}^I$  on player  $i$ 's continuation payoff as a function of  $v_1$ ,  $g(\cdot)$ ,  $m$ ,  $r$  and  $v_1^*$  with

$$v_1^* = \max_{a \in A} g_1(a)$$

when he sticks to the equilibrium strategy.

**Question 5** Give an upper bound  $\bar{V}_D^I$  on player  $i$ 's continuation payoff as a function of  $v_1$ ,  $g(\cdot)$ ,  $m$ ,  $r$ , if player 1 deviates once from equilibrium play when Innocent.

**Question 6** Write the Incentive Compatibility Constraint for the Innocent player

$$\underline{V}^I \geq \bar{V}_D^I \quad (IC^I)$$

**Finding  $\delta^*$  and  $T$**  Note that if we find a  $\delta^*$  and a  $T$  independent from the matching rule and the population size, we have proved that our candidate equilibrium is a sequential equilibrium of the local information processing game.

**Question 7** Satisfying  $(*)$ . What is the sign of  $g_1(r_1, m_2)$ ? And of  $v_1$ ? Considering the LHS of  $(*)$  as a function of  $\delta^T$ , can you say if this function is increasing? Decreasing? What happens when  $\delta^T \rightarrow 1$ ? Can  $(*)$  be satisfied for some  $\delta^T$ ?

**Question 8** Prove that keeping  $\delta^T$  constant but increasing  $\delta$ , we can find a  $\delta$  such that  $(IC^I)$  is satisfied. Call it  $\delta^*$ . Does it depend on the matching rule? On the population size?

**Question 9 (complementary)** Is the equilibrium *straightforward*? is it *globally stable*? Remember the definition:

**Definition 5** An equilibrium sustaining payoffs  $v \in V$  is globally stable if for any given finite history of actions  $h$ ,

$$\lim_{t \rightarrow \infty} E(v_i(t)|h) = v_k, \quad \forall i \in N_k, k = 1, 2$$

where  $v_i(t)$  is player  $i$ 's continuation payoffs at  $t$  and  $E(\cdot|h)$  is the conditional expectation.